



HELENA
Association of REALTORS®

2025 Education Schedule

Classes are offered in a hybrid format (in-person and Zoom) unless otherwise noted.
Instructors appearing virtually are denoted with (virtual) after their name.

JANUARY

1/21/25 2PM - 4PM
FORMS
The Buy-Sell: Fact vs. Fiction
Ken Joiner (virtual)
2 CE CREDITS

MARCH

3/6/25 12PM - 4PM
FINANCING
What You Think You Know About Mortgages Debunked
DeDe Stoner
4 CE CREDITS

APRIL

4/8/25 1PM - 4 PM
AGENCY
Master the Art of Buyer Representation
Kat Dodd
3 CE CREDITS

MAY

5/27/25 2PM - 4PM
FORMS
Terminating the Buy-Sell & Release of Earnest Money
Ken Joiner (virtual)
2 CE CREDITS

AUGUST

8/7/25 1PM - 4PM
1031 EXCHANGE
Tax Deferred Exchange Fundamentals
Shauna Romrell
3 CE CREDITS

OCTOBER

10/2/25 9AM - 11AM
ESCROW, CLOSING & SETTLEMENT
Title & Escrow Bootcamp
Debbie Sauskojus
2 CE CREDITS
hybrid - Opportunity Bank Conference Center

FEBRUARY

2/6/25 1PM - 5PM
SUPERVISING BROKER
Supervising Broker Update
Robyn Erlenbush
4 CE CREDITS*
hybrid - Opportunity Bank Conference Center

3/25/25 2PM - 4PM
FORMS
The Buy-Sell Agreement "Back Half"
Ken Joiner (virtual)
2 CE CREDITS

4/25/25 9AM - 12PM
MINERAL RIGHTS
A Split Estate
Braiden Burns
3 CE CREDITS
in-person only - Butte

JULY

7/29/25 2PM - 4PM
FORMS
Inspection Notice Perils and How to Avoid Them
Ken Joiner (virtual)
2 CE CREDITS

8/21/25 11AM - 2 PM
CODE OF ETHICS
National Ethics Day Webinar
Leigh Brown (virtual)
3 CE CREDITS

10/2/25 12PM - 4PM
FORMS
Forms Revamp
Angela Klein-Hughes & Terri Welborn
4 CE CREDITS
hybrid - Opportunity Bank Conference Center

APRIL

4/3/25 9AM - 12PM
PRICING
What It's Worth
Melanie McLane
3 CE CREDITS

MAY

5/15/25 9AM - 12PM
NEGOTIATION
Negotiation Pre-Game
Michael Walker
3 CE CREDITS

AUGUST

8/7/25 9AM - 11AM
ESCROW, CLOSING & SETTLEMENT
Contract to Closing
Debbie Sauskojus
2 CE CREDITS

SEPTEMBER

9/4/25 9AM - 12PM
REALTOR® SAFETY
CSI Protection Part 1
Robert Siciliano
3 CE CREDITS

10/3/25 9AM - 1PM
BUSINESS
What They Don't Teach You in Real Estate School
Angela Klein-Hughes & Rochelle Houghton
4 CE CREDITS
hybrid - Opportunity Bank Conference Center

4/3/25 1PM - 4PM
FAIR HOUSING
Bias in Appraisal
Melanie McLane
3 CE CREDITS

5/15/25 1PM - 4PM
NEGOTIATION
Overcoming Conflict and Mastering the Art of Commision Negotiation
Michael Walker
3 CE CREDITS

8/7/25 11:30AM - 12:30PM
ESCROW, CLOSING & SETTLEMENT
Earnest Money Disputes
Phil DeAngeli
1 CE CREDIT

9/4/25 1PM - 4PM
REALTOR® SAFETY
CSI Protection Part 2
Robert Siciliano
3 CE CREDITS

10/3/25 2PM - 4PM
ESCROW, CLOSING & SETTLEMENT
Imposters Among Us: Vacant Property Fraud
Debbie Sauskojus & Bob Sewell
2 CE CREDITS
hybrid - Opportunity Bank Conference Center

2/7/25 1PM - 4PM
REAL ESTATE LAW
Legal Forum
Zane Sullivan
3 CE CREDITS
hybrid - Opportunity Bank Conference Center

Continuing Education Policy

Members and non-members must register for all continuing education courses by 4:00 pm on the last business day before the course. Cancellations that take place after 4:00 pm are not eligible for a refund. A \$20 no show fee will be assessed for members who register for an in person HAR continuing education course and fail to attend for any reason. The no show fee must be paid before the member can register for or attend additional HAR continuing education courses.

Supervising Broker Courses

These courses fulfill the annual four-hour education requirement for Supervising Brokers. Attendees must hold a current Montana broker's license with a Supervising Broker endorsement.